

LEADERSHIP SERIES: Tough Conversations

with Rachel Weiss



February 19
February 26
March 4



1 pm - Central
2 pm - Eastern

NACM Southwest Members
\$129 per person



PART I There are many reasons people may shy away from having tough conversations with colleagues. For example, they may not be sure how to frame it appropriately or they may be nervous about the reaction they get. While valid concerns, they are not reasons to avoid the conversation. Preparation is key, and this session covers how to prepare yourself for having a tough conversation before it even starts.

PART II You've prepared for your tough conversation and now it's time to actually have it. These types of conversations can be nerve-racking, but they require true dialogue, which means two active participants. How do you maintain a safe space to keep the dialogue flowing? This session provides tools for keeping the tough conversation moving forward effectively.

PART III You've done the hardest part- had the conversation; so now what? Don't waste all of that work by ignoring the follow-up! Tough conversations are rarely a "one-and-done" talk, and require consistent follow-up to ensure change or improvement. This session covers how to keep the momentum of change going after the difficult conversation has ended.



Meet Rachel!

Rachel has imparted her knowledge and expertise to over 2,000 individuals during the past 25 years. She dedicated 15 years to the public school system and drew from a decade of experience in corporate Learning & Development to focus on first-time managers. Through the use of real-life examples, anecdotes, and stories, she vividly illustrates the path to becoming an effective leader. Rachel also serves as an inspiring mentor, encouraging others to embrace their humanity.