

## Sunday, October 20th

3:00 pm - 4:30 pm	Naples Foyer	Check-in Open
3:00 pm - 4:30 pm	Naples Ballroom	Associate Member Expo Set-Up
3:00 pm - 4:00 pm	Naples 5	Leadership Council Meeting
4:00 pm - 4:30 pm	Naples 5	Associate Member Meeting
4:30 pm - 5:30 pm	Naples 7	Credit, Sales, and all Things Transportation
		Wm. Todd Thompson, MODE Global
5:30 pm - 7:00 pm	Naples Ballroom	Welcome Reception with Associate Members

## Monday, October 21st

8:00 am - 9:00 am	Naples Ballroom	Breakfast with Associate Members
9:00 am - 10:30 am	Naples 7	Economic Update
		Amy Crews Cutts, Ph.D., CBE, NACM
10:30 am - 10:45 am	Naples Ballroom	Break
10:45 am - 12:00 pm	Sorrento Rooms	Associate Member Education Presentations
10:45 am - 12:00 pm	Sorrento 3	"Turning Your Back Office into a Profit Center"
		Joe White, DDC FPO
10:45 am - 12:00 pm	Sorrento 4	"A Collection Professional's Advice for the Credit Manager"
		Dan Grenemyer, Altus Receivables Management
12:15 pm - 1:00 pm	Naples Ballroom	Lunch with Associate Members
1:00 pm - 5:00 pm	Sorrento 2	NTC + NAEC Account Discussion
	Sorrento 3	NMC Account Discussion
	Sorrento 4	NTLF Account Discussion
3:00 pm - 3:15 pm	Sorrento Foyer	Break
6:30 pm - 9:30 pm	Edge at Peppermill	Associates Present TRMG After Dark & Slot Pull!

## Tuesday, October 22nd

8:00 am - 9:00 am	Naples Ballroom	Breakfast with Associate Members
9:00 am - 10:00 am	Naples 7	Escheatment Primer & Federal Statute Preemptions
		Troy Wangen, Baker Tilley & Jennifer Waryjas, Jones Day
10:00 am - 10:15 am	Naples Foyer	Break
10:15 am - 11:15 am	Naples 7	Why Being a Nice Guy is Jeopardizing Your Career
		Kevin Ciccotti, CPCC, PCC, Human Factor Formula, Inc.
12:00 pm - 3:30 pm	Meet in hotel lobby	Optional Excursion: Lunch & Automobile Museum